

# PRESS RELEASE

# Andreas Schmid Group focuses on internationalization for increased resilience

Gersthofen, April 26th, 2023. With the opening of a new location in Bratislava, Slovakia, the Andreas Schmid Group now has its own capacities in five countries. By doing so, the logistics service provider not only addresses the shortage of personnel and space in Germany, but also creates new opportunities for resilient glocalization for its customers.

## Continuous internationalization of the corporate group

To meet the demand for storage space and personnel, the Andreas Schmid Group is expanding its capacities abroad. The company now has a total of seven foreign locations in the Czech Republic, Hungary, Romania, and Slovakia. Additional locations are being planned. Customers can therefore benefit from the availability and services of transport and storage facilities abroad, while maintaining the highest quality standards. In addition, it enables companies with locations in Eastern Europe to stabilize their supply chains with on-site storage facilities.

"The Corona pandemic has led to a rethink when it comes to the resilience of supply chains. With our strong international network, which we are increasingly underpinning with our own resources in Central and Eastern Europe, we are creating the basis for what is now called "glocalization," explains Alessandro Cacciola, CEO of the Andreas Schmid Group. "Global supply chains and transport routes should be combined with local storage and distribution to ensure efficient and sustainable supply of goods."

The expansion of locations also creates new opportunities for shorter and more direct transport routes and thus a more sustainable supply chain.

#### Sustained growth enables investment in logistics space

In 2022, the Andreas Schmid Group was able to increase its revenue by 12% to €185 million compared to the previous year. This success sets the course



for further growth of the corporate group, not only abroad but also in southern Germany. An extension of the Europe Terminal at the headquarters in Gersthofen near Augsburg is planned for 2024. At the same time, further space options have been created that enable future growth. For example, an additional area was recently acquired in the Donau-Ries district, which will be available for development in the coming years.

### **Andreas Schmid Group at transport logistic 2023**

The trade fair appearance of the logistics service provider at transport logistic 2023 revolves around the strategic orientation of the Andreas Schmid Group in terms of digitization, sustainability, and internationalization under the motto "Hello world." The IDS Logistik GmbH, which has been an important partner in the stable network of the Andreas Schmid Group for years, is also represented at the trade fair stand. IDS, the largest and oldest piece goods cooperation in Germany, celebrated its 40th anniversary in 2022 and was able to draw a positive annual balance. Read more about it here:

# <u>Geschäftsergebnis 2022 - Konsolidierung auf hohem Niveau - IDS Logistik</u> (ids-logistik.de)



In 2022, a new warehouse of Andreas Schmid Group was built and opened in Stochov, Czech Republic. (Photo: Andreas Schmid Group)



A highlight at the transport logistic: The robot will be available for photos daily at 2:00 pm at the Andreas Schmid Group booth. (Photo: Daniel Biskup)



#### **About Andreas Schmid Group**

The Andreas Schmid Group is a leading expert for customised logistics solutions in Germany and abroad. Since 1928, the family-owned company from Gersthofen near Augsburg has focused on the sustainable success of its customers and is today considered a pioneer for the logistics of tomorrow. With 1,600 employees, the Andreas Schmid Group operates 260,000 m² of logistics space at over 30 locations in Germany, the Czech Republic, Hungary and Romania. With its own Innovation Lab, a creative agency and a personnel service provider, the Group's portfolio goes far beyond classic transport and logistics services — in line with the motto #logisticsbeyond.

For more information, visit <u>www.andreas-schmid.de</u>.

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